

# NEWGEN CREDIT STRATEGIES FUND

Monthly Commentary

2023-24



#### Letter XII - January 2024

The <u>NewGen Credit Strategies Fund</u>, a corporate credit-focused liquid alternative strategy, generated a 2.6% net return on the Class C units during the month of January. Our Net Exposure at month-end was 86% and Gross Exposure was 92% versus 88%/102% at the end of December.

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2023	4.4%	1.1%	2.2%	0.7%	-0.1%	1.0%	1.2%	0.5%	0.2%	-1.4%	2.7%	1.6%	15.0%
2024	2.6%												

Roughly half of the month's returns came from three material positions that benefited from specific events:

- Brookfield Office Preferreds downgrade, index rebalancing event, NCIB, +71 bps to Fund's performance
- Dye and Durham raised common equity, exchange offer, board refreshed, +69 bps
- Carroll's Restaurants take-over by Restaurant Brands International ("RBI"), +39 bps

We also now have 5 convertible bond positions in the portfolio. One of them is busted, 3 of them are "balanced" convertibles where we are comfortable with the underlying business and think there are events on the horizon which could lead to capital appreciation in the underlying common stock.

# Core Corporate (32% of NAV, 14 positions)

We made the tactical decision to exit certain positions during the month largely on valuation concerns. This is the lowest aggregate positioning we have had in our Core Corporate Carry portfolio since the inception of the Fund.

## Canadian Bank LRCN

We sold our two positions in USD Canadian Bank LRCN paper {TD 8.125% & BNS 8.625%} and replaced them with cheaper dividend-paying Royal Bank CAD paper. We think over the fullness of time that "eligible dividend" prefs in Canada will trade at a much higher valuation than their "interest bearing" cousin the LRCN. While both instruments are essentially identical, investors in Canada are ignoring the large tax advantage of eligible dividends versus interest income. Most managers are benchmarked and compensated based on gross returns, so they have little incentive to buy dividend prefs at a modestly lower yield to interest bearing instruments. The former, provides materially better after-tax returns to the end user.

Carrols Restaurant Group – Senior Unsecured Bonds {TAST 5.875% 07/29}

Carrols agreed to sell themselves to RBI in an all-cash deal. RBI made the strategic decision to take on the large group of Burger King Restaurants themselves, to renovate them and then refranchise them in piece meal fashion. As a result of the deal, the bonds will be called at ~102.375 on closing. We elected to exit the position at ~102. We accumulated the position in the low 80s, so the trade resulted in a ~22% gross return We made a mistake not owning more of this bond as it was a high conviction position.

#### Other sales

We sold our bonds in Titan International {TWI 7% 04/28}, Vector Group {VGR 5.75% 02/29} and Cars.com {CARS 6.375% 11/28}. These were all long standing positions bought at much lower prices over 2023 where we feel the current valuations of the bonds are stretched.

We added a fixed income closed end fund position that is trading at around 10% discount to fair value with a 10% yield.

## Event-Driven (~33%, 19 positions)

We added four new positions this month. Given the robust opportunity set, we continue to reduce our Core Corporate Carry positions in favour of trades that are tethered to hard events such as M&A, refinancing, index rebalancing, and asset sales. We have a few larger positions where we are excited about the possibility of creditor friendly actions in the next 3-6 months.

## **Liquidity Provision (~14%)**

The Fund had ~14% of its NAV in cash and cash equivalents at month-end up from 10% at year-end.

# Special Situations/Stressed Credit (~16%, 7 positions)

Dye and Durham Senior Unsecured "Busted" Convertibles DNDCN 3.75% 26

We quietly accumulated a large position in the subject bonds over 2023 at between 75-78 cents on the dollar. DND's core business provides "sticky" software to legal professionals. We viewed the bonds as being mispriced relative to the true credit risk and there had been large ongoing sellers of the bonds for most of the year. The market was concerned about leverage, a short maturity profile, and a top-heavy debt structure. However, from our experience you can't walk around the USD leveraged finance market without tripping over dozens of 4x-6x levered software businesses of an inferior nature to DND. We had a differentiated contrarian view that the debt structure was financeable/fixable. DND refreshed its Board and completed an exchange offer. We elected to not participate in the offer as we viewed it to be unattractive versus simply holding onto the existing bonds, and finally DND raised common equity. As a result, the bonds traded up 7-9 points. Instead of taking profits, we added to the position in the low 80s. The bonds are now at 88 bid and its possible the Company uses the common equity proceeds to buy back these bonds in the open market or via an SIB. If nothing happens, we are happy to hold them to maturity. In the low 70s, these bonds were one of the cheapest risk-adjusted securities we invested in during 2023.

Brookfield Office Properties {BPO} / Brookfield Property Partners {BPY} Preferred Shares

It was hand-to-hand combat trading BPO Prefs all month. Our mission was to exit the month with a 3% weight in what we believe are the cheapest four preferreds within the BPO complex. As we described last month, an S&P downgrade caused the prefs to be deleted from the main preferred share index. We flattened our position as soon the announcement occurred to wait for lower prices on the index rebalance day when one of the large pref ETFs needed to sell a large position. However, it became clear from how the prefs were trading that other investors were waiting for the event to get liquidity on the long side. We pivoted and started aggressively accumulating our position instead of trying to buy in the Market on Close "MOC". We are now content with our positioning after a daisy-chain of 238 trades in the BPO complex. We are likely to sit back and collect the dividends for the time being unless there is a meaningful appreciation in value in the securities.

## **Risk Overlay**

We continue to add to our long-dated out of the money put options on Canadian banks and short position in the ZPR.

## **Summary**

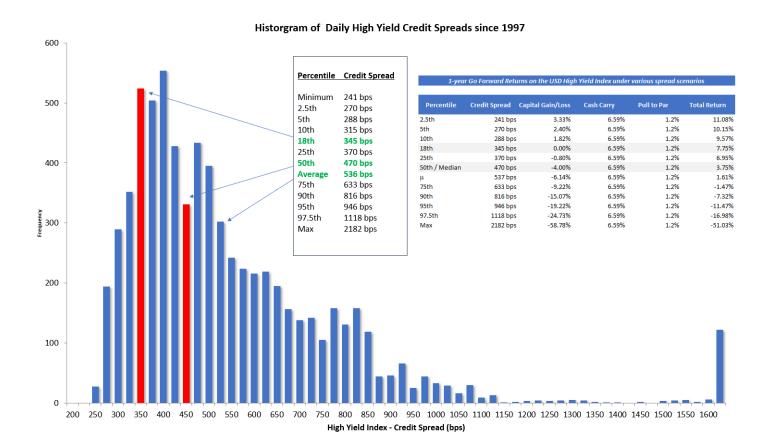
Actual Credit Risk is the highest when Perceived Credit Risk is the lowest. Perceived credit risk continues to decline as evidenced by tightening credit spreads and low asset volatility. It is easy to say that the credit markets are too frothy looking at a time series of historical data but a more nuanced look at the data suggests a more balanced distribution of possible future outcomes (see Appendix). We are investing cautiously but pragmatically knowing we are not macro forecasters. The opportunity set is very robust to start the year, especially in the Event-Driven sphere, and we continue to slowly raise additional capital while trying not to dilute existing investors returns. However, most of if not all of our trades are 5x-10x scalable from current levels.

# **Appendix – Relative State of Credit Market**

The graph below shows a histogram of daily high yield credit spreads going back to 1997. Compared to interest rates and stocks returns, credit spreads tend to exhibit more mean reversion. The probability distribution of credit spreads is "right skewed" with a mean credit spread of 538 bps and the median credit spread is 470 bps versus the current spread of 345 bps. Many prognosticators like to show a time series graph of credit spreads and point out how low they are versus the "average" credit spread over say 20 years. They may be falling victim to a few statistical bias's inherent in the data:

- Estimator Bias: Distance from the Median is the more important metric than Distance from the Average. The median represents the "typical state" or "most likely state" of the credit markets. The average is skewed and captures short periods of time were credit spreads spike extremely high on little volume.
- Quality Bias: The composition of the high yield market has consistently improved in credit quality over the last decade with "BB" weights consistently increasing and "CCC" weights consistently declining.
- Price Bias: Dollar prices are lower today than in past periods meaning the expected recovery from defaults (on a pct. basis) all else equal should be higher versus other periods where bonds trade at a premium to Par. The difference in returns between a 90-dollar bond and a 105-dollar bond that defaults and recovers 40 cents is significant and this means one needs less credit spread to compensation for the total expected loss.
- Size and Diversification Bias: The high yield market is bigger, more liquid and more diversified compared to say 10-15 years ago which means risk premiums should be lower. Industry concentration risk, which has plagued the market in the past, is less today than it was 5, 10 and 20 years ago.

Therefore, while valuations are on the high end we are no where near on the tight end of high yield credit spreads. We are more likely hovering around just the 2<sup>nd</sup> quartile of richness factoring in the above. The table below shows a cocktail napkin forward 1-year return calculations for the high yield index should credit spreads move to various scenarios. Even a reversion to the median or mean over 1 year, returns on the asset class are likely to be positive albeit muted.





#### <u>Letter XI – December 2023</u>

The <u>NewGen Credit Strategies Fund</u>, a corporate credit-focused liquid alternative strategy, returned 1.6% net of fees on the Class C units during the month of December and posted an 15.0% return for the full year ended 2023. Our Net Exposure at month-end was 88% and Gross Exposure was 102% versus 60%/113% at the end of December.

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
2023	4.4%	1.1%	2.2%	0.7%	-0.1%	1.0%	1.2%	0.5%	0.2%	-1.4%	2.7%	1.6%	15.0%

The returns in 2023 can be attributed across wide variety of asset classes, sub-strategies, industries and idiosyncratic situations. For the benefit of investors, we have provided a return attribution summary in the Appendix. By position, approximately 85% of our trades had a positive contribution to performance. This is what we call "batting average" or "hit ratio" and our goal is to maintain this above 80%. The source of negative returns came from three idiosyncratic investment mistakes plus our market or "beta" hedges. 85% of the return attribution came from longs and ~15% from short positioning. Finally, around ~59% of the return can be attributed to our event-driven strategy despite it being between 15%-30% of our NAV through the year.

## Core Corporate (48% of NAV, 20 positions)

Our positioning remains largely unchanged. We exited our position in G-III Apparel's 7.875% 08/25 bonds during the month after they appreciated in value to 100.75 or 6.59% yield-to-worst. The bonds are currently call protected at 101.969 but the call price steps down to 100 in August. We saw little upside from current trading levels. As a general rule we start to trim our holdings as they start to trade close to or above the call price and become negatively convex.

## Event-Driven (~25%, 14 positions)

The Fund added four new event-driven positions. Three related to an ongoing theme in the credit markets we have identified while the fourth is a fairly straight forward risk arbitrage position.

#### Asset Sales to Deleverage Balance Sheet

One theme that we have focused on recently are situations where a corporation has had business performance issues, possibly been downgraded from investment grade to high yield and are now selling assets to deleverage the balance sheet. These situations can result in potential capital gains to bondholders from refinancing front-end bonds earlier than expected, debt reduction via a premium priority tender or simply the credit event leads to a tightening of credit spreads.

	Advanced Auto Parts {AAP}  Auto Parts Retailer	Goodyear Tire {GT}  Tire Manufacturer	Walgreens {WBA} Drug Store Chain
Business Issue	<ul> <li>Downgraded to junk by S&amp;P in September 2023</li> <li>Chronically low margins versus peers</li> <li>Botched integration of an acquired business</li> </ul>	<ul> <li>Over-levered balance sheet</li> <li>Sprawling sub-optimal portfolio of businesses</li> <li>Bloated cost structure</li> </ul>	<ul> <li>Downgraded to junk by Moody's December 2023</li> <li>Sub optimal cost structure</li> </ul>
Thesis	Company will sell its Worldpac Wholesale parts business and Canadian Carquest operations and use proceeds to de-lever its balance sheet and return to Investment Grade	Company will sell its Chemical Business, Dunlop Tire Brands and Off- Road equipment tire business and use proceeds to reduce leverage by \$1.5 billion from 4x to 2.5x	Company will sell all or a portion of its UK Boots pharmacy business and use proceeds to reduce debt via a priority cash tender

#### PGT Innovations Inc. – PGTI 4.375% 10/29 Senior Unsecured Notes

We accumulated the position after PGTI agreed to be acquired by Masonite {DOOR} for cash and stock. The bonds will get refinanced upon closing of the transaction. This is a plain vanilla risk arbitrage situation where we like the upside/downside as the Company is now subject to an all-cash "topping bid" by Miter Brands adding to the probability of a Change of Control

## **Liquidity Provision (~10%)**

The Fund had ~10% of its NAV in cash and cash equivalents at month-end down from ~41% entering the month. We used the cash to fund a handful of new event-driven positions as well as added to our Special Situations/Stressed Credits.

# Special Situations/Stressed Credit (~16%, 7 positions)

## Citadel Income Fund {CTF-U}

Over the course of 2023 we accumulated a position in the closed-end investment fund {CTF-U}. CTF-U's simple strategy was to invest in a portfolio of liquid blue-chip public securities. Our average purchase price was at a significant discount to CTF-U's Net Asset Value ("NAV"). We fully-hedged the position by shorting the underlying portfolio thus locking in a fixed "discount to NAV". We only entered the trade once we believed there was a high degree of certainty that the Fund would be effectively liquidated. Another large holder, Saba Capital, called a Special Meeting giving us more confidence in a terminal end date. The Manager of the Fund, Artemis, delayed calling the Special Meeting then finally set a date only to cancel it again as they were reluctant to liquidate the Fund and give investors their capital back at NAV. After much back and forth and a contentious negotiation, the Manager agreed to allow for a 70% redemption right at NAV. We tendered all our units and received roughly 90% of our capital back at NAV and then quickly liquidated the remaining units we held. The net result was a ~50 bps realized gain for the Fund on a relatively small position.

## Brookfield Office Properties {BPO} / Brookfield Property Partners {BPY}

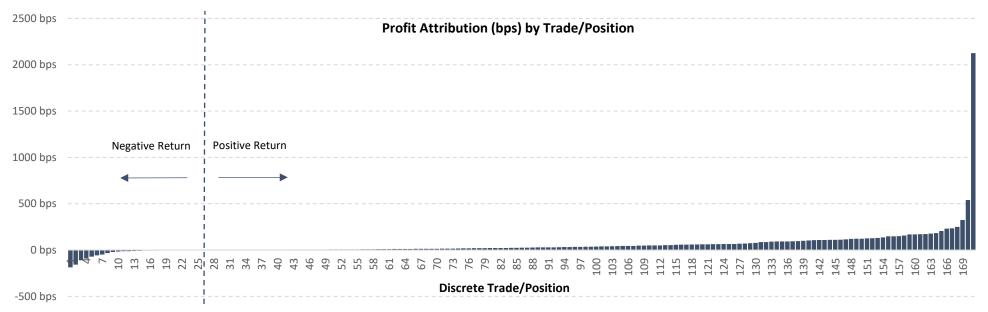
We entered the month net long BPO preferred shares, but we quickly reduced our net exposure to zero once BPY was downgraded to junk by S&P. This was a tactical trading decision. The net result of our decision to reduce the exposure was that we experienced no losses on the position during the month while many BPO preferreds ended up down over 20%. In total, we have made 34 bps of gross return trading our BPO position in 2023 but it has been frustrating given the amount of time spent on it. We now enter 2024 with limited net exposure to the name and have now taken the credit back into the workshop to tinker with it further. We expect to have some combination of long/short positioning in a subset of the over 30 different tradable securities within the 6-layer capital structure at some point in 2024.

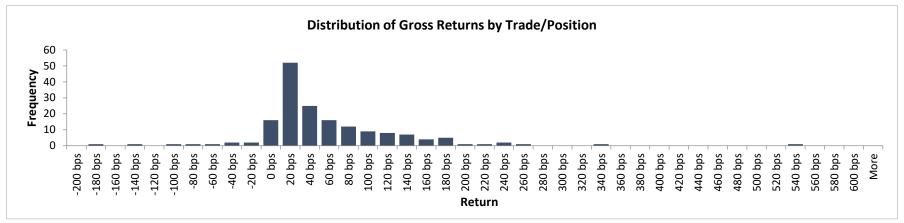
# **Risk Overlay**

We unwound our HYG Option structure over the month which cost the Fund as the liquid credit indices rallied into yearend.

#### Summary

2023 was a strong year for the corporate credit asset class, and we are confident in our positioning leading into 2024. The static yield of the portfolio is still high at north of 8%, and we have several event-driven trades that we think will monetize into positive performance during Q1. Despite the near-term rally in credit assets, the potential for equity-like returns with less risk is still present.





#### Breakdown of Return Attribution by Sub-Strategy

	7 67
Sub-Strategy	% of Gross Return
Core Carry	30.1%
Event-Driven	58.6%
Liquidity Provision	3.3%
Risk Overlay	-2.9%
Special Situations/Stressed Credit	10.9%
Total	100.0%

## Breakdown of Return Attribution by Positioning

Long/Short	% of Gross Return				
Long	84.5%				
Short	15.5%				
Total	100.0%				



## Letter X - November 2023

The <u>NewGen Credit Strategies Fund</u>, a corporate credit-focused liquid alternative strategy, ended November with a Class C NAV of \$11.075 and has paid \$0.24 in distributions year-to-date. This compares with \$10.822 at the end of the prior month and the inception NAV of \$10.00. Our Net Exposure at month-end was 60% and Gross Exposure was 113% versus 77%/93% at the end of October. This has been our lowest net exposure since the inception of the Fund.

Corporate credit assets have appreciated in value significantly during the month of November due to the narrative around a continuing decline in inflation and the flow through to lower underlying interest rates. However, the month has brought further evidence that the economy is slowing, and credit conditions continue to tighten. The consumer is weakening and is spending less on discretionary items while high interest rates are having an acute impact on businesses with high financial leverage and/or high working capital needs. Therefore, we are being cautious on adding incremental credit risk.

## Core Corporate (49% of NAV, 21 positions)

Our Core Corporate portfolio, which is designed to provide a steady stream of interest and dividend income to the Fund while minimizing default risk, has now gone through several earnings seasons. We are happy with how all of our credits are performing. We provide a summary example as an Appendix of how we monitor all of the credits in the portfolio.

Abercrombie & Fitch Senior Secured Bonds {ANF 8.75% 07/25}

We think there is near zero credit risk in this bond, yet we earn 6.20% for a ~10 month holding period. This return might seem low, but the Company has been redeeming bonds at 102.188 recently and is in a negative net debt position with \$649mm of cash plus a \$360mm undrawn ABL against this lonely \$250mm bond, the only debt in the capital structure. ANF can easily just pay off the bond with cash from the balance sheet at anytime. If they call the whole bond tomorrow, we earn a 25% IRR, if they call it after the next quarterly report, we earn a 11.5% IRR. Buying relatively safe shorter duration credit instruments with mid-single digit running yields that have potential upside optionality is a key tenant of the Fund's investment strategy.

# Event-Driven (~16%, 10 positions)

AltaGas Fixed Rate Reset Preferred Shares {ALA.PR.E}

A larger contributor to the Fund's Q4 performance has been our long position in ALA.PR.E. We began accumulating the preferred shares under \$23.00 with the thesis that the Company was going to call these "listed dividend preferreds" and replace them with pari-passu "institutional interest-bearing hybrids". Unlike bonds, corporations cannot use preferred share dividends to shield income from taxes but often must pay what is called the "Part 6.1" tax. The preferred shares were scheduled to reset at about ~7% whereas new hybrid debt would have to be issued at ~9%. We did the math with an understanding of ALA's tax situation and concluded they were better off calling the preferred share and issuing new bonds. They ended up issuing new bonds and redeemed our preferred share at \$25.00.

With the ALA news, several preferred shares with near-term reset dates rallied under the speculation of windfall profits from being called out at \$25.00 rather than reset. We initiated short positions in a few preferred shares we view as have a low probability of being called early based on our understanding of: a) the level an issuer can issue new bonds, and b) the issuer's complex tax situation. One surprising theme for some of our investments this year has been the ability to exploit a deeper understanding of the tax situation of the *issuer* of a security and the tax situation of the end *purchaser*.

GoEasy Callable Unsecured Bonds {GSYCN 5.375% 12/24}

GoEasy is a Canadian public company focused on consumer financing. We accumulated a position in the 2024 bonds between 97.5-98.5 on the thesis that GSY was going to refinance the bond in late-November before they became "current". The Company finally launched a successful refinancing, and we sold the bonds at ~100 for a mid-teens IRR.

## **Liquidity Provision (~41%)**

The Fund had ~41% of its NAV in cash and cash equivalents at month-end. We are in the midst of drawing down some of the cash to fund a handful of new event-driven positions and scaling some of our existing higher conviction positions.

# Special Situations/Stressed Credit (~14%, 8 positions)

Cineplex Subordinated Convertibles {CGXCN 5.75% 09/25}

The Fund has a new position in the convertibles of Cineplex. Our thesis is that CGX would sell a non-core asset(s) to pay down its 1<sup>st</sup> lien credit facility prior to the first "hard" call date on our bonds (09/2024). This would then free up secured borrowing capacity to refinance our convert with a new first lien bond. The converts we own are called "balanced". They pay a decent yield but still have some equity optionality left in them. We believe we purchased the position at, or near what is called the "bond floor". We are paying little for ~1-2 years of optionality left while earning around a 7.5% yield. The bonds can be converted to common stock at the holders' option at a price of \$10.94 or the bonds can be "flushed" to common shares at the Company's option at \$13.67. We have a positive fundamental view on the recovery of CGX after it bloated its balance sheet to stay alive during Covid. Free cash flow is essentially back to where it was pre-covid, a strong management team is committed to deleveraging to ultimately reinstate the dividend. We think there could be material capital appreciation if we are patient, but we have little company on our thesis as the market has largely ignored the substantial positive actions CGX has taken in the last 6 months and discounted possible future actions to reduce its financial risk. If the current valuation persists, it is also possible that an en-bloc buyer emerges at some point in the future.

Hawaiian Airlines {HA 5.75% 2026 Loyalty Bonds}

After month-end, Alaska Air agreed to buy Hawaiian Air for \$18 cash, a +300% premium. Our bonds traded up ~14 points or ~17% and we sold the entire position before 8am in the morning, the first trade of the day on the bonds. We did not envision Hawaiian getting taken over, as our thesis was that the bonds were just mispriced and well covered by the Company's assets. Turns out Alaska Air did the same math we did and saw tremendous residual common equity value. We are now evaluating a long bond short stock position as we think the merger faces strong political and regulatory headwinds with an 18-month close ... for now we quietly watch the controversial deal.

## Risk Overlay (-19%)

We have on a zero cost <u>Put Spread Collar</u> on the High Yield ETF HYG. We are short 75 Calls, Long 72 Puts and Short 69 Puts. We also reinstated a short position in the units of a Canadian REIT we are convinced needs to cut its distribution.

#### Summary

There are data points abound suggesting corporations are beginning to sober up to the reality of higher financing costs. Many corporations are now enacting creditor friendly actions such as:

- Selling assets to pay down expensive floating rate debt (OTEX, NWH-U, AX-U, CGX)
- Reducing distributions to common equity holders (REITs)
- Refinancing short-term debt with longer term debt (GSYCN, +Many Others)
- Reduction in share buybacks and limiting growth via acquisition (ACQCN)
- Mergers and Acquisitions (HA)

These actions should benefit bondholders and create event-driven opportunities for the Fund in 2024.



## Titan International (TWI)

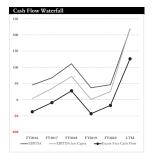
							F	ixed	LTM	
Tranche	Rank	Rating(s)	Fao	e (mm)	Coupon	Maturity	Ch	arges	Leverage	LTV
European Credit Facility	1st Lien		s	34	6,80%		s	2		
Revolving Credit Facility	1st Lien		s		L+125 bps	28-Oct-26	s			
Other	1st Lien		\$	8	6.80%		s	1		
Senior Notes	1st Lien	B-/B2	\$	400	7.00%	30-Apr-28	\$	28		
Total Secured Debt			\$	442			\$	31	2.0 x	39.4%
Total Unsecured Debt			\$				\$		2.0 x	39.4%
Total Unsecured Debt  Total Net Debt			\$	282			\$	. 31	2.0 x 1.3 x	39.4% 25.2%

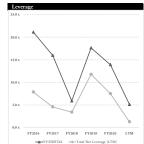
Revolver Commit	2026-10-01	5	125
Utilized			
Availability			125
Letter of Credit			7
Cash			160

	Secured	Issuer	Outlook
S&P	B-	B-	Stable
Moody's Fitch DBRS	B2	B2	Stable

Bond Ticker:	AXL.	GT	TEX	TWI
[				
Coupon	6.875%	5.000%	5.000%	7.0009
Maturity	7/2028	7/2029	5/2029	4/2028
Ranking	Sr Uns	Sr Uns	Sr Uns	1st li
Par Notional	400 mm	5 mm	600 mm	399 mm
Tranche Ratings	В	B+	B+	В
Bond Price	93.02	91.85	92.92	97.64
YTW	8.76%	6.77%	6.57%	7.649
Workout Date	7/2028	7/2029	5/2029	4/2028
STW	453 bps	256 bps	236 bps	340 bp
OAS	443 bps	255 bps	222 bps	303 bp
LTV	71%	66%	1196	269
Net Leverage (LTM)	3.4 x	3.5 x	1.0 x	1.3
Spread per Turn Lev.	133 bps	73 bps	234 bps	262 bp

TEX	TWI
5.000%	7.000%
5/2029	4/2028
Sr Uns	1st li
600 mm	399 mm
B+	В
92.92 6.57%	97.647 7.64%
5/2029 236 bps	4/2028 340 bps
222 bps	303 bps
zzz ops	JoJ ups
1196	26%
1.0 x	1.3 x
234 bps	262 bps
2	





Infrastructure Construction

	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	Q3-2021	Q4-2021	Q1-2022	Q2-2022	Q3-2022	Q4-2022	Q1-2023	Q2-2023	Q3-2023	LTM
Revenue	\$ 1,265	\$ 1,469	\$ 1,602	\$ 1,449	\$ 1,259	\$ 1,780	\$ 2,169		\$ 450	\$ 488	\$ 556	\$ 573	\$ 531	\$ 510	\$ 549	\$ 481	\$ 402	\$ 1,94
Cost of Goods Sold	-1,127	-1,301	-1,404	-1,320	-1,130		-1,809		-390	-425	-469	-463	-443	-433	-453	-395	-336	-1,61
SG&A	-155	-161	-146	-148	-140	-142	-155		-35	-36	-39	-37	-34	-45	-40	-40	-39	-16
Non-Cash Adjustments & One-Time Items	62	60	59	56	57	51	58		12	13	12	12	11	23	11	13	12	5
EBITDA	46	67	111	37	46	147	264		38	40	59	85	65	54	66	58	38	21
Company Adjusted EBITDA	47	73	119	38	54	135	253		35	36	57	82	61	53		59	41	15.
Maintenance Capex	-42	-33	-39	-36	-22	-39	-47		-10	-15	-8	-12	-13	-14	-12	-16	-14	-5
EBITDA less Capex	4	35	72	1	25	108	217		28	25	52	73			55	43	25	22
Cash Taxes Paid	-6	-5	-12	-10	-12	-16	-24		-4	-6	-2	-7	-19	4	-4	- 9	-5	- 4
After-Tax Unlevered FCF	-2	30	60	-10	12	92	193		24	20	50	67	33	44	51	34	20	16
Cash Interest Paid	-34	-38	-31	-33	-29	-35	-32		-9	-10	-1	-15	-4	-15	-1	-15	-0	-3
Free Cash Flow ("FCF")	-36	-8	29	-42	-17	57	161		16	10	49	51	8	44	50	19	19	12
Dividends, Share Repurchases & Other Distributions	-1	-1	-1	-1	-1	0	-25		0	0	0	0	-25	0	-1	-5	-13	
Excess Free Cash Flow	-37	-9	28	-43	-18	57	136		16	10	49	51	-17	44	48	14	7	12
Gross Margin % (RHS)	11.0%	11.596	12.4%	8.9%	10.3%	13.3%	16.6%		13.4%	12.8%	15.6%	19.1%	16.5%	15.0%	17.4%	17.9%	16.4%	16.79
EBITDA Margin % (LHS)	3.6%	4.6%	6.9%	2.6%	3.7%	8.3%	12.2%		8.4%	8.296	10.7%	14.9%	12.2%	10.6%	12.1%	12.1%	9.6%	11.29
Total Funded Debt (Gross)	506	451	461	505	465	485	446		482	485	522	485	447	446	437	434	431	44
Cash	148	144	82	67	117	98	160		95	98	98	117	117	160	164	194	212	160
Market Capitalization (millions)	606	769	279	218	298	684	963		570	684	919	946	762	963	658	725	842	83
Enterprise Value (000s)	964	1,076	659	656	645	1,071	1,249		957	1,071	1,343	1,314	1,092	1,249	931	965	1,061	1,12
Total Net Leverage (LTM)	7.8 x	4.6 x	3.4 x	11.8 x	7.5 x	2.6 x	1.1 x					1.7 x	1.3 x	1.1 x	1.0 x	1.0 x	1.0 x	1.3
Fixed Charge Coverage (LTM)	1.3 x	1.8 x	3.6 x	1.1 x	1.6 x	4.3 x	8.3 x					6.5 x	9.4 x	8.3 x	8.6 x	7.9 x	7.1 x	6.2
Debt-to-TEV	37%	2996	58%	67%	54%	36%	23%		40%	36%	32%	28%	30%	23%	29%	25%	2196	26
Equity-to-TEV	63%	7196	42%	33%	46%	64%	7796		60%	64%	68%	7296	70%	77%	71%	75%	7996	749
(PPE + Net Working Capital)-to-Debt	1.6 x	1.8 x	1.7 x	1.4 x	1.4 x	1.4 x	1.7 x		1.4 x	1.4 x	1.4 x	1.5 x	1.7 x	1.7 x	1.8 x	1.9 x	1.9 x	1.5
EV/EBITDA	21.1 x	16.0 x	5.9 x	17.6 x	13.9 x	7.3 x	4.7 x		3			5.9 x	4.4 x	4.7 x	3.4 x	4.0 x	4.9 x	5.2



#### **Letter IX – October 2023**

The <u>NewGen Credit Strategies Fund</u>, a corporate credit-focused liquid alternative strategy, ended October with a Class C NAV of \$10.822 and has paid \$0.20 in distributions year-to-date. This compares with \$11.014 at the end of the prior month and the inception NAV of \$10.00. Our net exposure at month-end was 77% and gross exposure was 93% versus 85%/100% at the end of September. A sampling of monthly returns across the credit spectrum is shown below:

Canadian	Investment	US High Yield	US High Yield	US High Yield	Canadian	Russell 3000
Governments	Grade (CAD)	BB	В	CCC	Preferreds	Equity Index
0.42%	0.41%	(0.59%)	(1.14%)	(3.41%)	(3.36%)	(2.65%)

Two themes are currently permeating through the corporate credit markets, decompression and dispersion. Decompression is when lower quality credit spreads widen relative to higher quality credit spreads. The credit spread delta between CCC and BB paper widened from 581 bps to 650 bps during the month. Dispersion is when the range of credit spreads within the market is expanding reflecting an increased divergence in credit fundamentals by issuer. Both themes should bode well for the Fund's opportunity set as a concentrated actively managed bottom-up long/short credit manager.

## Core Corporate (47% of NAV, 20 positions)

## Savers Value Village {EVRGRN 9.75% 04/2028} Senior Secured Bonds

Our only new position in our core portfolio is the secured bonds issued by Savers {SVV}. SVV is the largest for-profit thrift store operator in North America, with a substantial presence in Canada under the "Value Village" brand. SVV recently went public, but has been around since 1954. The business has been performing well and the model is generally resistant to economic contractions. The bonds yield over 9% and we think the Company will redeem 10% of the bond issue per annum at 103 (above the current trading price) as they are in deleveraging mode and the coupon on the bond is high.

## Event-Driven (~17%, 13 positions)

## Northwest Healthcare Properties REIT 2023 Subordinated Convertible

We worked with NWH-U to extend the upcoming convertible 2023 debenture. The existing bond, if approved by bondholders at a special meeting, will be extended by 15 months and re-coupon'd to 10%. We exited the position near Par for a profit after the transaction was publicly announced and will collect a 2% fee in December should the amendment pass.

#### Algonquin Power Fixed-to-Floating Subordinated Notes

We had the thesis that AQN would call this bond shortly after it reset because the fixed rate coupon was set to "reset" at LIBOR + 368 bps (9.34%). Even though AQN is in a strategic review with a weak balance sheet, this floating rate debt is very expensive capital, and the equity market has been punishing AQN for having too much higher cost floating rate debt.

#### Vista Outdoor {VSTO 4.5% 03/2029} Senior Unsecured Bonds

VSTO agreed to sell its ammunition business to a European company that is also in the ammo business. We accumulated a position in the bonds in the mid 90s. Should the transaction close as scheduled, we think the Company will be required to redeem the bonds at 102.25 to consummate the transaction. If for whatever reason the transaction fails, the Company is likely to proceed with spinning off its ammunition business, rather than selling it for cash and is committed to paying down debt while either corporate action plays out. The business is fundamentally strong, and we think the downside on a break in one-year is mid-to-high 80s. Adding to the intrigue, a second European company that owns the Colt firearm business has been accumulating common stock in VSTO suggesting a possible 2<sup>nd</sup> suitor. The upside/downside outcomes might be symmetric, but the probabilities are not.

Liquidity Provision (~23%) - The Fund had ~23% of its NAV in cash and cash equivalents at month-end.

# Special Situations/Stressed Credit (~13%, 8 positions)

Brookfield Office Properties {BPY/BPO}

The preferreds we own traded down from 36 cents on the dollar to 28 cents on the last day of the month. We added to our position as there was a month-end forced seller who needed liquidity. Brookfield's private real estate arm is a complicated beast. Based on how BPY finances its properties and their corporate structure, we think they have long enough runway to ride out a commercial real estate recession without suspending the dividends on preferred shares. Based on the 18% running yield at our purchase price of 28 cents, our entire original investment could be paid back as dividends in only 5.5 years.

AerCap Floating Auction Rate Preferred (\$50mm Legacy International Lease Finance Corporation security from 1992) We were redeemed out of our position at Par during the month. This position had been one of the best trades so far in the Fund. We accumulated the position in the mid 90s and the preferreds carry at approximately LIBOR x 2.75 or 14%-15% running yield for the duration of our investment. The original face of the prospectus is shown below.

Hawaiian Airlines / Hawaiian Brand Intellectual Property / Hawaiian Miles Loyalty {HA 5.75% 01/2026} Secured Bonds After completing a detailed credit analysis on HA, we concluded the bonds were attractively priced in the mid 80s and accumulated a small position. The Company has substantial liquidity consisting of +\$1.1 billion of cash and a portfolio of unencumbered aircraft valued at \$580mm including 14 highly valued A321 neo aircraft. At the bond's current market value, the hard assets cover the bonds 2x but are also formally backed by cash flows from HA's loyalty program which is designed to be bankruptcy remote. The bonds are the only substantial debt in the Company's capital structure. The bonds are trading at a depressed price because of a series of issues beyond HA's control: a) Maui Wildfires, b) Slow return of Japanese travellers post-Covid, c) grounded airplanes due to an issue with Pratt & Whitney engines, d) overall negative sentiment on airlines. Our thesis is that HA is a very well-run airline with a loyal affluent customer base that has substantial liquidity to see a recovery through and ultimately refinance the subject bonds. Tactically, we decided to cut our risk in half and crystallized a small loss on the position while we wait for lower prices to reaccumulate. At current prices, the IRR to January 2025 refinancing is 38%.

<u>Risk Overlay</u> — We were quiet during the month and still hold ~1-year out of the money put options on Banks/Financials. Shortly after month-end, HYG has spiked substantially so we have now layered in a January 2024 72/69 Put Spread.

#### Summary

While the Fund's performance was negative during the month it performed inline with the liquid indices that proxy the market risk of the underlying portfolio. Even after crystalizing some losses during the quarter, which will help offset some embedded capital gains accumulated within the Fund year-to-date, the portfolio has so far gained back all of last month's losses in the first five days of November. The portfolio ex-cash has a yield approaching ~10% with plenty of liquidity to opportunistically add risk going forward.



500 SHARES OF MARKET AUCTION PREFERRED STOCK, SERIES A 500 SHARES OF MARKET AUCTION PREFERRED STOCK, SERIES B Liquidation Preference \$100,000 Per Share

Dividends on the Market Auction Preferred Stock (the "MAPS") are cumulative from the Date of Original Issue and are payable when, as and if declared by the Board of Directors of International Lease Finance Corporation. The Initial Dividend Payment Date and Initial Dividend Rate will be February 2, 1993 and 3%% per annum for the Series A MAPS, and February 9, 1993 and 3%% per annum for the Series B MAPS. Thereafter, dividends will be payable at the Applicable Rate in effect from time to time when, as and if declared on each subsequent Dividend Payment Date which is, subject to certain exceptions, every seventh Tuesday for the Standard Dividend Period of 49 days, subject to certain exceptions, commencing on the prior Dividend Payment Date. Under certain circumstances, the Company may specify that a Dividend Period be a Short Dividend Period (50 to 364 days) or a Long Dividend Period (one wear or lawfer). Period (one year or longer).

After the Initial Dividend Period, the Applicable Rate for each Dividend Period will be determined on the basis of Orders placed in an Auction conducted on the Business Day preceding the commencement of a Dividend Period, subject to certain exceptions. In each Auction conducted on the Business Day preceding the commencement of a Dividend Period, subject to certain exceptions. In each Auction each Existing Holder will indicate its desire (i) to continue to hold shares of a Series without regard to the Applicable Rate that results from such Auction, (ii) to continue to hold shares of a Series without regard to the Applicable Rate that results from such Auction. Potential Holders may submit bids in which they will offer to purchase shares of a Series if the Applicable Rate that results from such Auction is equal to or greater than the rate bid by such Potential Holder. The Applicable Rate that results from an Auction for any Dividend Period will not be greater than a rate per unnum (the "Maximum Applicable Rate"), determined by reference to the credit ratings of the MAPS, that is a percentage of the Applicable "A1" Composite Commercial Paper Rate, in the case of a Standard Dividend Period or a Short Dividend Period of 183 days or less, or a percentage of the Applicable Treasury Bill Rate, in the case of a Short Dividend Period or 150 days or the Applicable Treasury Note Rate in the case of a Long Dividend Period. The Maximum Applicable Rate may range from 150% to 275% of such rates, and on the date of delivery of MAPS is anticipated to be 200% thereof. The percentages used to calculate the Maximum Applicable Rates within rating categories are subject to increase by the Company. If the Company fails to make timely payments to the Auction Agent of the full amount of any dividend on the MAPS or the redemption price of MAPS called for redemption, the Applicable Rate with note bused on the results of an Auction but instead will be the Default Rate, unless such failure to pay is cured within three Business Days.

Shares of MAPS may be transferred only in whole shares and pursuant to a Bid or a Sell Order placed in an Auction, to or through a Broker-Dealer or to a person that has delivered a signed Master Purchaser's Letter to a Broker-Dealer. Prospective purchasers should carefully review the Auction Procedures described in this Prospectus (including its Appendices) and should note that (i) a Bid or Sell Order constitutes a commitment to purchase or sell shares of MAPS based upon the results of an Auction, (ii) Auction participation will be through telephonic communications, (iii) settlement for purchases and sales will be on the Business Day following an Auction and (iv) ownership of MAPS will be maintained in book-entry form by or through the Securities Depositary.

Each Series of MAPS is redeemable on any Dividend Payment Date for such Series, in whole or in part, at the option of the Company, at \$100,000 per share, plus accrued and unpaid dividends.

THESE SECURITIES HAVE NOT BEEN APPROVED OR DISAPPROVED BY THE SECURITIES AND EXCHANGE COMMISSION OR ANY STATE SECURITIES COMMISSION NOR HAS THE COMMISSION OR ANY STATE SECURITIES COMMISSION PASSED UPON THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

#### PRICE \$100,000 PER SHARE

Underwriting Discounts and Proceeds to Public(1) Commissions(2)Company (3) Per Share ..... \$100,000 \$1,375 \$98,625 <u>Total.....</u> \$100,000,000 \$1,375,000 \$98,625,000

(1) Plus accrued dividends, if any, from the Date of Original Issue.
(2) The Company has agreed to indemnify the Underwriters against certain liabilities, including liabilities under the Securities Act of 1933, as amended.
(3) Before deduction of estimated expenses for the account of the Company of \$270,000, of which \$125,000 will be paid by the

Each Share of MAPS is offered, subject to prior sale, when, as and if accepted by the Underwriters named herein, and subject to approval of certain legal matters by Milbank, Tweed, Hadley & McCloy, counsel for the Underwriters. It is expected that delivery of the MAPS will be made on or about December 15, 1992, through the facilities of The Depository Trust Company, against payment therefor in immediately available funds.

MORGAN STANLEY & CO.

LEHMAN BROTHERS

December 8, 1992



#### <u>Letter VIII – September 2023</u>

The <u>NewGen Credit Strategies Fund</u>, a corporate credit-focused liquid alternative strategy, ended September with a Class C NAV of \$11.014 and has paid \$0.16 in distributions year-to-date. This compares with \$11.031 at the end of the prior month and the inception NAV of \$10.00. Our Net Exposure at month-end was 85% and Gross Exposure was 100% versus 82%/106% at the end of August.

	Price	Yield-to-Worst	Cash Yield	Credit Spread	Rate Duration
Portfolio	92.3	9.5%	7.4%	409 bps	2.0 years
USD HY Index	88.1	8.9%	6.8%	394 bps	3.5 years
CAD Aggregate Index	88.8	4.9%	3.4%	64 bps	7.0 years

#### Interest Rate Exposure

The major theme in the fixed income market in September was the sharp decline in the value of government bonds, which forms the basis for pricing most risk assets. The Canadian Corporate Bond Index was down ~3% last month and is now negative on the year, while generic high yield bonds were down about 2% with losses spilling into October. Many corporate credit investors piled into longer duration credit assets this year, with the thesis that yields had peaked, and spent much of their "dry powder" during the first 9 months of the year. As a result, the bid for longer duration credit assets is fragile.

The Fund does not actively try to "hedge" its interest rate exposure by shorting government bonds. While we are aware of what is going on in the government bond market, we have no advantage in forecasting nor edge in trading interest rates. We therefore manage our interest rate exposure via old-fashioned security selection. Our response to managing interest rate volatility, in the context of a corporate credit portfolio, has been as follows:

- 1. Larger weighting in cash/cash-like instruments which in some cases compete with yields on longer corporates
- 2. Allocation to floating rate instruments such as perpetual floating rate preferreds linked to LIBOR/CDOR/PRIME
- 3. Avoidance of longer duration credit assets like 7–10-year investment grade bonds which we think are over-valued
- 4. Preference for higher coupon, lower dollar price, shorter maturity securities
- 5. Focus on event-driven opportunities which usually have a short terminal value of between 30-360 days.

As a result of our security selection, not macro interest rate forecasting, we avoided losses in the Fund for the month of September and are reasonably positioned for further rate volatility going forward. The opportunity cost of how we manage interest rate risk is that we are likely to forgo gains should there be a massive rally in the government bond market from here forward. In addition, it is possible that higher rates start to create a negative feedback loop which widens credit spreads. When rates rise, it makes refinancing debt more expensive which grinds into cash flow available to service a Company's fixed charges.

## Core Corporate (45% of NAV, 21 positions)

We sold a majority of our 'AAA'-rated asset-backed securities at a modest gain to fund the purchase of more aggressive credit risk positions elsewhere in the portfolio. The composition of our Core Corporate Carry portfolio is largely unchanged month-over-month, but has taken modest mark-to-market losses associated with the broader sell-off in risk assets.

## Event-Driven (~26%, 16 positions)

Northwest Healthcare Properties REIT

The largest contributor to our positive performance in September was a capital structure relative value trade in *Northwest Healthcare Properties REIT*. The Company cut its dividend, as we expected, which was a negative outcome for the units but a positive outcome for bondholders. We were positioned for the event.

## Videotron versus Cogeco

We have a long position in longer-duration Videotron {QBRCN} bonds against a short position in longer Cogeco bonds {CCACN}. Fundamentally, we think QBRCN is a superior credit to CCACN. However, the legacy at QBRCN of acquisitions, a holdco/opco structure and regional concentration in Quebec cable has kept rating agencies from upgrading the Company to investment grade. Our thesis is that QBRCN finally gets upgraded in 2024 and the bonds rally as they enter the IG index. Meanwhile. CCACN's bonds are one of the worst performing corporate bonds in Canada in 2023 having been issued with a coupon of 5.299% they are now trading below 93. There is a clear mispricing of credit risk we intend to exploit.

Bond	Price	Yield	Credit Spread	Duration	Rating
QBRCN 3.125% 01/31	78	7.04%	293 bps	6.2 yrs.	Ba2/BB+(pos)
CCACN 2.991% 09/31	81	6.03%	195 bps	6.8 yrs.	BBB-
Difference	(3 pts)	1.01%	98 bps	-0.6 yrs.	1.5 notches

Our interest rate risk is matched and the "credit beta" is largely hedged given the correlation between the two credits. If we are correct and the credit spreads converge, we think we can make ~5-6 points with limited capital at risk.

Liquidity Provision (~13%) - The Fund had ~13% of its NAV in cash and cash equivalents at month-end.

# Special Situations/Stressed Credit (~15%, 8 positions)

Carroll's Restaurant Group Senior Unsecured Bonds {TAST 5.875% 07/29, yield of ~9.50%}

After following TAST for years, we finally decided to accumulate a full position in the Company's bonds after becoming convinced that the turnaround of Burger King in the US had sustainable momentum. We are kicking ourselves we didn't buy the bonds earlier in the year at lower prices, but we didn't have the conviction at the time. TAST is the largest Burger King franchisee in the US. As part of our research, we met with the Chairman of Restaurant Brands International {RBI} which is the "franchisor" of Burger King. RBI in late 2022 decided to stem the decline in the BK brand by launching a Reclaim the Flame campaign. Specifically, they are helping BK franchisees by providing funds for advertising and restaurant refurbishment. The Company is capable of de-levering through internal FCF and has a long liquidity runway to allow time for the turnaround of the BK brand and revamp of the restaurant network in the US.

## **Risk Overlay**

We purchased long dated out-of-the money put options on several indices including *Equal Weight Canadian Banks*, *TSX* 60 and *US Financials*. Longer dated out-of-the money volatility is cheaper on a relative basis to shorter-dated near-to-the money protection. These positions are designed to hedge a handful of preferred share positions we currently hold.

#### Summary

The volatility in the government bond market is concerning and is quickly becoming the dominant theme in the pricing of risk assets globally. Our game plan, in response to this volatility, is to stay the course with our current portfolio construction. We have no intention of extending duration to reach for return, as current opportunities in our area of focus are plentiful. The yield-to-worst on our portfolio is approaching 10% with a duration ~2 years. The broader sell off in fixed income in 2023-Q4 could provide a strong setup for outsized returns in 2024.



#### **Letter VII – August 2023**

The NewGen Credit Strategies Fund, a corporate credit-focused liquid alternative strategy, ended August with a Class C NAV of \$11.03 and has paid \$0.12 in distributions year-to-date. This compares with \$11.01 at the end of the prior month and the inception NAV of \$10.00. A rough estimate of the breakdown of the Funds YTD gains: ~37% Interest Income, 17% Dividend Income and 46% Capital Gains, the majority of which have been realized. Our Gross and Net Exposures at August month-end were 106%/82% versus 102%/82% at the end of July.

	Price Yield-to-Worst Cash Yield		Credit Spread	Rate Duration	
Portfolio	92.7	8.09%	6.85%	334 bps	2.05 yrs.
USD HY Index	89.2	8.51%	6.65%	372 bps	3.47 yrs.

Positive Performance	Performance Detractors
lamGold IMGCN 5.75% 10/28 Unsecureds (short)	Brookfield Office Preferred Shares
Calfrac CFWCN 10.875% 03/26 2 <sup>nd</sup> Liens	Cars.com CARS 6.375% 11/28 Unsecureds
Glatfelter GLT 4.75% 11/29 Unsecureds	Canadian Floating Rate Preferreds
'AAA' Asset-Backed Securities	

## Core Corporate (50% of NAV, 24 positions)

We continued the process we started in July of "high-grading" our Core Corporate Bond portfolio and now have ~20% of the sub-strategy in AAA asset-backed securities and ~37% invested in investment grade obligors. We exited the following positions almost exclusively for valuation reasons, however, concerns about a weakening consumer entered our thinking:

Company	Ticker	Industry
Dave & Busters	PLAY 7.625% 11/25 Secureds	Casual Restaurants
Winnebago Industries	WGO 6.25% 07/28 Secureds	Recreational Vehicle Manufacturer
<b>Concrete Pumping Holdings</b>	BBCP 6% 02/26 Secureds	Concrete Pumping Services
Vista Outdoor	VSTO 4.50% 03/29 Unsecureds	Branded Sporting Goods and Outdoor Products
<b>Great Canadian Gaming</b>	GCCN 4.875% 11/26 Secureds	Casino Gaming

Our strategy of overweighting 'B'-rated shorter duration secured bonds early in the year has served us well year-to-date and we monetized gains on most of the positions over the last two months. We view the above-mentioned credits as having simple but strong business models, generally well-managed, modestly levered and they all generate decent free cash flow relative to their debt load. We will gladly buy back all the positions at the right price at some point in the future.

## Event-Driven (~26%, 11 positions)

Corporate activity picked up during the month and a bunch of new opportunities has led to us having to ration the portfolio and remove lower conviction and/or lower IRR positions in favour of better ideas. Two examples of names we have added:

## **Algonquin Power**

We have been studying Algonquin Power very closely for the last 12 months. AQN has a very complex debt structure and has been forced to put its renewables business up for sale and may ultimately look to monetize its large stake in Atlantica {AY} as well. The net result is the Company is shrinking and needs to bring its debt structure inline with its remaining

assets under the constraint of a mandate from the Board of Directors to maintain an IG rating. We think we have found the cheapest instrument in the entire capital structure that will benefit from the corporate actions ahead.

## Michael Kors / Capri Holdings

We accumulated a position in Capri Holdings {KORS 4% 11/24} bonds after the Company agreed to a friendly all-cash takeover by Tapestry {TPR}. We think the merger has strong strategic and financial merit. The pay-off profile of these bonds is asymmetric with little downside should the merger not occur or be delayed. However, if the deal closes quickly our understanding of the financing arrangements is that TPR will need to redeem these bonds early which could result in a +8% IRR. The core risk to the deal not closing is the perceived overlap between the two woman's handbag businesses. The combined entity will have a large market share, and based on how you define the "handbag market," regulatory authorities could take the view that there is too much concentration given that the combined entity controls brands such as Coach, Jimmy Choo, Michael Kors, Kate Spade and Versace.

## **Liquidity Provision (~16%)**

The Fund had ~16% of its NAV in cash and cash equivalents at month-end.

## Special Situations/Stressed Credit (~13%, 6 positions)

We monetized our position in the bonds of Glatfelter {GLT 4.75% 11/29}. GLT makes a variety of products such as feminine hygiene solutions, tea bags, face masks and sanitary wipes often using what is called "non-woven" technology <a href="https://en.wikipedia.org/wiki/Nonwoven\_fabric">https://en.wikipedia.org/wiki/Nonwoven\_fabric</a>. For a variety of reasons, the Company entered 2023 with a stressed balance sheet. We bought the bonds at ~64 3/8 cents with the view that the capital structure was stable and new management would execute its new turnaround strategy to improve margins and de-lever the Company. After reporting its Q2 in early August, the Company lowered its fiscal year guidance, so we decided to exit the position but sold the bonds at 69.5 for a +9% gain when you include the coupons. We will revisit if the bonds drop back into the low 60s which we view as closer to fair value.

We accumulated a position in Calfrac {CFWCN 10.875% 02/26} senior secured 2<sup>nd</sup> lien bonds at ~90 cents in July and now expect them to be refinanced anytime between September 2023 and March 2024. The bonds are currently only callable at 102.72 but the call price steps down to 100 in early 2024. If not called, we will continue to clip the ~11% coupon on a performing credit waiting to get refinanced out.

We have one closed-end fund arbitrage position that added to our monthly gains. We are actively engaged with Management of the Fund to improve some of the structural features and help close the gap between the market price to the Fund's Net Asset Value. We hope to have similar success here as we had trading Brookfield Select Opportunities Fund {BSO-U} and Canso Credit Income Fund {PBY-U} earlier in the year.

## **Risk Overlay**

We were quiet in our Risk Overlay strategy during the month.

#### Summary

We have made some significant changes to the portfolio over the last two months. We have shortened the credit duration of the portfolio, improved its credit quality, and monetized gains in fully valued securities. We have shifted our focus to shorter-term opportunistic event-driven opportunities and are waiting for better entry points in the credits we have surveillance on.



#### Letter VI - July 2023

The NewGen Credit Strategies Fund, a corporate credit-focused liquid alternative strategy, ended July with a Class C NAV of \$11.81 before YTD distributions or \$11.01 net of YTD distributions versus the inception NAV of \$10.00. A rough estimate of the breakdown of the Funds YTD gains: ~33% Interest Income, 15% Dividend Income and 52% Capital Gains. Dividends and capital gains provide far superior after-tax returns versus a pure interest income "carry" strategy. Our Gross/Net Exposure at month-end was 102%/82% versus 88%/78% last month as we increased our short positions.

	Price	Yield-to-Worst	Cash Yield	Credit Spread	Duration
Overall Fund**	93.7	7.56%	6.71%	295 bps	2.2 yrs.
Core Corporate Carry	91.4	7.89%	7.02%	349 bps	3.5 yrs.
High Yield Index	89.5	8.41%	6.61%	372 bps	3.5 yrs.

<sup>\*\*</sup>Includes our relatively large cash weighting as well as event-driven positions bought for short-term capital gains not yield.

## Core Corporate (~47% of NAV, 22 positions)

We sold our positions in Great Canadian Gaming {GCCN 4.875% 2026} and Open Text {OTEXCN 3.875% 2029} as they became too rich relative to the credit risk to justify holding. At yields between 6.50%-6.75% for a high yield bond we would rather own higher grade credit assets as this point in the cycle. We booked a modest gain on those two positions. We then rotated the capital into very cheap short duration AAA asset-backed securities trading at a discount to par. This is what we call a "yield give up" where we reduce yield but improve the credit quality and liquidity of the portfolio.

One bond added that we think is mispriced is Chip Mortgage Trust {HEQCN 1.503% 11/24}. These bonds are AAA-rated asset-backed securities tied to low LTV Reverse Mortgages. The business is unique and not well understood. We bought the bonds at 93.91 to yield ~8.05% to the July 2024 call date. Our due diligence revealed that for regulatory purposes these bonds need to be retired in advance of their maturity date meaning a return of principal would occur sooner than the market was pricing thus boosting the IRR of the position. The chart below highlights the stark difference in after-tax returns from bonds trading below par to those trading at par or above which is part of the reason we like them:

	HEQCN 1.503% 11/24 Bond	Typical Par Bond
Price	93.91	100
Yield	8.05%	8.05%
Interest Income / Capital Gain	1.503% / \$6.09	8.05% / \$0.00
Taxes Paid**	\$2.27	\$4.15
After-Tax Return on Capital	5.67%	4.15%

<sup>\*\*</sup>Tax is calculated based on Interest Income at 50% and Capital Gains at 25%

The main point of this table is that we would need to buy a 1-year par bond at around a 11.3% yield in order to achieve an after-tax return equivalent to the after-tax return of the bonds we bought at a yield of 8.05%. Put differently, the after-tax return is around 1.50% better for the discount bond versus the par bond.

We now expect to have close to 10% of the Fund in short duration, low dollar price AAA-rated asset-backed securities. While not fancy, we think these AAA securities are some of the best risk-adjusted positions in the portfolio. Additionally, with much of the return set to be generated from capital gains, these bonds have an after-tax return that is equal to or better than par high yield bonds. Should the overall credit markets back up to more desirable levels we will sell these securities to fund new purchases of higher yielding and possibly longer duration credit assets.

# Event-Driven (~21%, 14 positions)

We monetized a significant position in the credit-focused closed end fund *Canso Credit Income Fund*. After a careful study of the Fund's underlying portfolio, we accumulated a position in Q2 at a <u>discount</u> to the Fund's NAV. We used the Fund's annual redemption privilege to redeem our position at NAV which generated a capital gain for the fund. In addition, we took advantage of propensity of the Fund Manager to buy a portion of the redeemed units during what is called the "Recirculation Period". After redeeming our Units mid-month for cash, we then accumulated a new long position and then sold them into the Manager's bid at a premium to the market value prior to the Recirculation Date.

We traded AT&T CAD Long "Maple" Bonds during the quarter. We may have bought the "low tick" during one of the really dour days for AT&T following the WSJ article about contaminated lead cables. We sold them for a gain several days later.

# **Liquidity Provision (~19%)**

The Fund had ~19% of its NAV in cash and cash equivalents at month-end.

# Special Situations/Stressed Credit (~13%, 9 positions)

We added one new credit to the portfolio, a busted convertible from a technology company at a yield of 14.25%. The Company is free cash flow positive with an LTV of ~55% but has a levered balance sheet and shorter maturity portfolio. At present, we feel we have the maximum weighting in our Special Situations/Stressed bucket. Net of shorts, this portion of the portfolio yields mid-teens and is highly idiosyncratic with none of the positions in any major indices.

# **Risk Overlay**

In lieu of rolling our various options structures for July, we elected to short a handful of "high beta" high yield bonds to help neuter some market risk in the portfolio. Due to our large cash position and relative conservative positioning in our Core Corporate Carry bucket we didn't feel the need to spend premium during July. The decision saved the fund some money as liquid credit indices rallied during the month.

#### Summary

Corporate credit markets had a decent rally in July. Government bonds yields are now selling off so far in August. At the same time, corporate bond yields remain sticky which spits out tighter credit spreads from the bond math equation. The "soft-landing" narrative has taken hold in corporate credit just like it has in equities. However, there is an old adage in corporate bond investing...more people have died chasing yield than by the barrel of a gun. While tempting to chase yield, we are not incrementally adding generic risk to the portfolio given current market conditions. Our game plan in the months ahead:

- Focus on event-driven opportunities that are agnostic to overall macro conditions and whose prices and IRRs are anchored to idiosyncratic events.
- Look for "up in quality, yield give up" trades within our Core Corporate Carry strategy to improve credit quality.
- Maintain healthy liquidity to add risk on "back-ups" in the market from rising spreads or rising underlying rates.
- Attempt to trade the positions we own for advantage and extract a liquidity premium.

One advantage of the Fund's mandate is that we can move along the credit spectrum. We own 1-year AAA asset-backed securities yielding ~6% but also own obscure floating rate perpetual preferred shares yielding > 15%. The end goal is to find the best risk-adjusted return per unit of credit risk. This has naturally drifted us towards a bit of a "credit barbell" portfolio construction. Given our size, there are plenty of opportunities to deploy capital and scale our portfolio.



## Letter V - June 2023

The NewGen Credit Strategies Fund, a corporate credit-focused liquid alternative strategy, ended June with a Class C NAV of \$10.97 pre-distribution or \$10.93 post the \$0.04 distribution we paid mid-month. This compares to \$10.86 at the end of the prior month and the inception NAV of \$10.00. Our \$0.04/unit distribution in June represents a 4.80% cash yield based on the inception NAV of \$10.00. A rough estimate of the breakdown of the Funds YTD gains: ~37% Interest Income, 18% Dividend Income and 45% Capital Gains, the majority of which have been realized. Dividends and capital gains provide far superior after-tax returns versus a pure interest income "carry" strategy, so we factor tax efficiency into our investment decisions. Our Net Exposure at month-end was 78% and Gross Exposure was 88% versus 77%/85% at the end of April.

Price	Yield-to-Worst	Cash Yield	Credit Spread	Duration
91.75	8.09%	7.15%	360 bps	2.5 years

## Core Corporate (50% of NAV, 22 positions)

Positive Performance	Performance Detractors
Arko Corp. – ARKO 5.125% 11/29 Unsecureds	Argo Group 7% Preferred Share
Carriage Services – CSV 4.25% 05/29 Unsecureds	Victoria's Secret – VSCO 4.625% 07/29 Unsecureds
GIII Apparel – GIII 7.878% 08/25 Secureds	OI Glass – OI 6.625% 05/27 Unsecureds

We exited our positions in Victoria's Secret (poor quarter/trends) and OI Glass (valuation). Our position in the Deathcare company Carriage Services ("CSV") appreciated in value during the month as the Company became subject to an all-cash take-over by Canadian company Parklawn ("PLC"). We have followed the Deathcare space for awhile and were originally attracted to the credit fundamentals of CSV. The position has now turned into an event-driven trade, so we have moved it to that bucket. There is uncertainty on whether PLC's Brookfield-backed bid will succeed. Other permutations see Service Corp. ("SCI") as a White Knight or a private equity sponsor buys CSV as a platform to roll up more funeral homes/cemeteries. On many of the nodes along our probability tree we see higher values that where the bonds are trading. Therefore, we did not sell the position after it rallied 4 points from 82 to 86 but in fact added to it. There is a reasonable probability the bonds see a 101 Change of Control Offer or stay outstanding but become the Obligor of a higher quality credit. It is not too often a large-scale Deathcare concern comes for sale we think it will be a prized cow at the auction.

## Event-Driven (~20%, 12 positions)

Added Intercontinental Exchange {ICE 3.65% 25} at a price of  $\sim$ 98. These bonds will receive 101 if ICE's take-over of Black Knight is blocked in federal court as the FTC is challenging the merger or simply the bid expires on November 4th. The upside if we are correct is an IRR of 11.40%. The downside is a  $\sim$ 0%-1% IRR consisting of a 1 pt loss on the bond less interest income waiting for the outcome of the event. We think the odds of the deal breaking are far greater than 50/50

Added Cablevision {CSCHLD 5.25% 06/24} at a price of ~93.5 to yield 13.2%. CSCHLD issued new bonds in April to prefund the refinancing of our bonds. Our bonds are not callable, and the interest expense associated with the Company's revolver drawings is higher than the coupon on the bonds so the Company elected to pay down its revolver instead with the intent to redraw it on maturity. The position is not without risk as the Company is distressed and could try to do a coercive exchange to avoid paying cash to retire the bond at maturity.

We are in the midst of monetizing two very large and profitable event trades in July, one involving the sale of a preferred share position we own back to the Company that issued it and the other a closed end credit arbitrage trade.

## **Liquidity Provision (~22%)**

The Fund had ~22% of its NAV in cash and cash equivalents at month-end but this number can fluctuate throughout the month depending on the short-term event-driven trading opportunities. As an example, at various points during the month we carried 5% cash awhile waiting for events to play out and liquify.

# Special Situations/Stressed Credit (~8%, 8 positions)

We had a long bonds/short stock capital structure arbitrage trade in a Speciality Finance company that we are now unwinding. We intended to hold the position longer, but the bonds rallied 5-6 points from where we bought them, and the stock dropped over 10% and as a result we made our desired return and will look to recycle the capital elsewhere.

#### Floating Rate Perpetual Preferreds

One corner of the credit markets that has piqued our curiosity has been floating rate perpetual preferred shares issued by investment grade companies. These securities typically pay a quarterly dividend based on some floating rate index plus a credit spread. Investors go to great lengths to find assets whose cash flows *increase* with rates & inflation by buying bridges, ports, tolls roads to earn 8%-12%. We think this asset class offers similar characteristics as the longer inflation stays elevated the higher the likelihood that short rates stay elevated which means the higher the cash flow from the security. Thinking about portfolio construction, these securities provide a nice offset to the fixed rate assets in the Fund.

We currently have 8% of the Fund invested in floating rate perpetual preferreds across 5 credits. In many cases the yields are so elevated than even a half dozen or so rate cuts still make them cheaper to their comparable fixed rate equivalents.

Credit	Price (in bond terms)	Cash Yield	Pre-Tax Interest Equivalent Yield	Floating Rate Index	S&P Family Credit Rating
Media/Tech	52 cents	9.4%	12.2%	Canada Prime x 70%	BBB
Pipeline	58	11.8%	15.3%	T-Bills plus Spread	BBB+
Financial Services	61	10.7%	13.9%	T-Bills plus Spread	A+
Real Estate	39	12.5%	16.3%	Canada Prime x 70%	BBB-
Aviation	96	15.0%	12.8%	LIBOR x 2.75	BBB
Total	61 cents	11.9%	14.1%		

## **Risk Overlay**

The Fund is currently net long corporate credit which means we are inherently short volatility as one can think of a corporate bond as a put option on a company's <u>assets</u>. Corporate credit spreads have historically been correlated to equity volatility and the correlation grows stronger as equities decline in value. A sharp decline in the equity markets alongside a spike in volatility often occurs alongside a widening in credit spreads. Therefore, a long position in volatility is a good market hedge for corporate credit. At the beginning of June volatility collapsed so we initiated a modest long position in the VIX Index to hedge some of the *market* not credit risk of the Fund. In addition, we bought a VIX 20/30 "call spread" that would benefit if VIX spiked above 20 but stayed below 30. Both hedges have gone against us in June as volatility was on a steady decline all month, but the offset was capital gains on our core corporate positions.

#### Summary

Opportunities in the corporate credit markets continue to be open at depth. We like our positioning in our Corporate Carry bucket and will continue to clip coupons and collect dividends. The task at hand in the months ahead will be refilling our event-driven pipeline with new opportunity as existing trades roll-off and liquefy.



Letter IV - May 2023

The NewGen Credit Strategies Fund, a corporate credit-focused liquid alternative strategy, ended May with a Class C NAV of \$10.854 compared to \$10.862 at the end of the prior month and the inception NAV of \$10.00. Our Net Exposure at month-end was 77% and Gross Exposure was 85% versus 68%/87% at the end of April.

# Core Corporate (53% of NAV, 20 positions)

A quick summary of our Core Corporate carry portfolio. A notable metric is our high allocation to senior secured bonds.

Price	Yield-to-Worst	Cash Yield	Credit Spread	Duration	Credit Rating	Secured %
90.38	8.37%	6.94%	452 bps	3.78 years	BB-	44.6%

Positive Performance	Performance Detractors
Titan International TWI 7% 04/28	Carriage Services CSV 4.25% 05/29
TD Bank TD 8.125% 10/82	Vector Group VGR 5.75% 02/29
Winnebago Industries WGO 6.25% 07/28	Canadian Floating Rate Preferreds

#### **Exited Positions**

We sold our position in SeaWorld {SEAS 5.25% 2029} bonds at 91.25 to yield 7% simply on bond valuation relative to credit risk. SeaWorld is very well managed and has a good balance sheet but has a yet to be unveiled plan to build hotels on its amusement properties which could see leverage rise. However, at the right price these bonds could re-enter the portfolio.

#### **New Positions**

We initiated a position in the \$400mm senior secured 1<sup>st</sup> lien bonds of G-III Apparel {GIII 7.875% 2025}. GIII is a well managed 3<sup>rd</sup>-generation apparel business started in 1956 that has been public since 1989. The Company sources and markets apparel under brand licenses such as Donna Karan, Calvin Klein, Tommy Hilfiger and Karl Lagerfeld. The Company has: a) no material debt other than the subject bonds, b) \$650mm undrawn credit facility, c) \$175mm of cash, d) +\$700mm market cap, e) \$675mm of accounts receivable and \$709mm of inventory, f) generated ~\$200mm of Free Cash Flow in FY2023. At a 10.5% yield for what is likely to be a 1.5-year duration bond given the propensity of high yield companies to refinance one year in advance of a maturity we think the bonds are good value and therefore accumulated a position.

# Event-Driven (~29%, 12 positions)

## Ford Motor Credit Canada ("FMCC")

We initiated a position in one of FMCC's unsecured bonds with the thesis that they will be upgraded to Investment Grade in late-2023/early-2024. The bonds we own by our math are the cheapest of the dozens of FMCC bonds issued globally across multiple currencies. We bought the bonds with a credit spread of 392 bps which compares to ~285 bps for a similar bond in USD and ~315 bps in GBP. GM Financial, the nearest comparable to FMCC, is investment grade and trades with a credit spread of between 165-195 bps for a similar maturity instrument.

If we assume that FMCC is upgraded to investment grade by March 31, 2024, and the bonds tighten to +50 bps above GM Financial then we could see a +2.50% capital gain plus the 7.375% running coupon for a 1-year total return of  $\sim$ 9.9%.

## First Horizon Bank ("FHN") / TD Bank Risk Arbitrage

We purchased FHN bonds under the thesis that TD Bank would ultimately acquire FHN but at a "recut" equity price. Part of our conviction was the motivation on both sides to see a deal through to completion was high, albeit at a lower equity price. We bought our FHN bonds at a credit spread of ~340 bps compared to similar TD Bank debt trading at ~170 bps at the time. Should the take-over have been completed, FHN's bonds would have eventually traded at a similar credit spread and generated a 10% capital gain plus a running coupon of ~6%. Unfortunately, we were wrong as the transaction failed, reportedly based on a yet to be disclosed issue the US regulators had with TD bank anti-money laundering compliance. Once our thesis was wrong, we made the decision to exit the position as tactically as possible. We waited for other risk arbitrage sellers to exit over the first week after the deal broke and the bonds rallied 16 pts off the low and we sold the entire position crystalizing a loss for the Fund.

## **Liquidity Provision (~23%)**

The Fund had 23% of its NAV in cash and cash equivalents at month-end but this number can fluctuate throughout the month.

# Special Situations/Stressed Credit (~6.3%, 6 positions)

We added two new positions during the month, one short and one long.

### Mining Company

The Company is currently developing a new mine and surprised the market by obtaining new 2<sup>nd</sup> lien financing with a group of distressed lenders at a high effective cost of ~14%. The new shorter maturity loan is ranked senior to the bonds and has a maintenance covenant. This transaction is what we call "getting primed". We shorted the unsecured bonds at a yield of <11% and given they mature outside of the new financing and are lower ranked in priority in theory they should trade at a higher yield than 14%. The short is a cheap option on the mine failing to start up which could lead to a covenant breach but most importantly, the bonds should not trade at a materially lower yield than were the new debt was raised.

#### Specialty Finance

We bought the bonds in a Specialty Finance company at a yield of  $^{\sim}16\%$  and a price < 80 cents. We partially hedged the position with a short position in the common stock as we think there is a disconnect in the valuation of the two parts of the capital structure.

#### Summary

Corporate defaults are rising, and credit conditions are tightening. Avoidance of defaults will be key to outperformance in the months ahead. Credit selection is the process of *exclusion* not *inclusion* (i.e., it is the bonds you don't buy that matter more than the bonds you buy). Some prognosticators believe high yield credit spreads are too tight given where we are in the cycle, and we have some sympathy for that argument. A reasonably bad scenario is that spreads widen 200 bps but this likely means a decline in government yields as they are often negatively correlated. If government yields decline by 100 bps this would imply a net rise in high yield bond yields from ~9% to 10% and a 3.7% capital loss on the High Yield Index. However, the running yield on high yield is ~6.7% or 58 bps per month with a yield-to-worst of ~9%. So practically, using the simple scenario math above, if you think credit spreads are too tight and want to "time the market" you need spreads to really blow out in the next 6 months or so to be better off simply holding onto the asset class and accepting the net return of "carry less capital loss" while avoiding the friction costs of buying and selling. We are being cautious and prudent but the opportunity cost of being too negative on corporate credit is quite high at these elevated yields.



#### Letter III - April 2023

The NewGen Credit Strategies Fund, a corporate credit-focused liquid alternative strategy, ended April with a Class C NAV of \$10.86 compared to \$10.79 at the end of the prior month and the inception NAV of \$10.00. Our Net Exposure at monthend was 80.0% and Gross Exposure was 91.5% versus 67.5%/87.4% at the end of March.

# Core Corporate Carry (44% of NAV, 19 positions)

A quick summary of our Core Corporate carry portfolio:

Price	Yield	Credit Spread	Duration	US/Canadian
91.1	8.04%	435 bps	3.8 years	61%/39%

Positive Performance	Performance Detractors
Carriage Services CSV 4.25% 2029	Arko Corporation ARKO 5.125% 2029
Baytex Energy BTECN 8.75% 2027	Floating Rate Preferreds
Canadian AT1 Securities	N/A

## **Arko Corporation**

Arko, a US convenience store operator, launched a competing bid to acquire Travel Centers of America ("TA"), after TA agreed to sell itself to BP plc. The complex competing bid would see Arko lever-up and use most of its debt capacity to finance the transaction. The bonds traded down from 84 down to 81 cents to yield 9%. After reviewing the bid, we felt it was unlikely Arko could finance the proposed acquisition which was opposed by TA itself. We took the opportunity to add to our existing position as we like the management team of Arko and while they are no doubt acquisitive, they are good operators. We think the M&A risk is already priced into the credit at 9%.

## Event-Driven (~29%, 12 positions)

We closed four event-driven positions during the month:

Brookfield Select Opportunities Fund ("BSO-U") – Credit-Focused Closed End Fund Liquidation

On December 19, Brookfield, BSO's Fund Manager, issued a press release stating the following: "the investment manager, is considering various strategic alternatives for the Fund given its small size. This includes, reducing the Fund's quarterly distribution in 2023, a potential reorganization into another fund or liquidation of the Fund. PSG will provide an update once it determines to advance one of these strategic options and expects to be in a position to do so by the end of the first quarter 2023."

BSO was trading at \$5.55 at the time even though its NAV was only \$1.76 as the Fund never adjusted its distribution downward as the income from the underlying portfolio declined. Investors flocked to its ~30% yield even though much of the distribution was return of capital. The Fund's own disclosure stated that it paid out way more than they earned. We shorted BSO in Q1 awaiting the event and on March 14 Brookfield announced they were liquidating the Fund and holders would receive the NAV by the end of April. We took a second bite at the apple when the Units traded down to as low as

\$1.25 even through the NAV was \$1.58. We covered our short position and went long the Units on the same day and continued to buy aggressively right up until the Liquidation Date. The Fund received \$1.605 in cash on April 25.

Rogers Communications - RCICN 5.25% 2082 Junior Subordinated Bonds - Index Event

RCI issued investment grade "hybrid" bonds in February 2022 to finance part of the Shaw acquisition. It was widely known that the credit rating of these bonds would be downgraded to high yield following the closing of the transaction. As expected, on April 6, the bonds were formally downgraded by Moody's and S&P. The downgrade caused *forced selling* by investment grade index funds and as a result we bought some bonds at an attractive level from an indexer. Then at the end of the month, the bond formally entered a high yield index which then caused aggressive *forced buying*. We then sold the bonds to another indexer at a higher level than where we bought them.

Maxar Technologies – MAXR 7.75% 06/27 Senior Secured 1st Lien Bonds – Make-Whole Redemption

We accumulated the bonds at an average price of ~105.125 after a thorough read of the bond indenture indicated that as part of the take-private transaction the private equity sponsor would have to redeem the bonds using its "make-whole" privileges. The bonds were redeemed at ~106.5 and we collected a 7.75% coupon while waiting for the redemption.

Seaspan - SSW 6.50% 2026 Senior Unsecured Euro-dollar Bonds - Change of Control Offer

Our position was redeemed at a price of 101 following a Change of Control Offer. Atlas Corporation, the Parent of Seaspan, was taken private on March 28<sup>th</sup> and as a result the Company was required to offer us a redemption price of 101.

# **Liquidity Provision (~25%)**

The Fund had 25% of its NAV in cash and cash equivalents at month-end but this number can fluctuate throughout the month based on our active trading. We purchased a "hard-called" IG bond during the month at a 6% 30-day yield.

## Special Situations/Stressed Credit (~7%, 4 positions)

We finally found a few opportunities to deploy capital within this sleeve. We acquired a position in a security tied to the commercial real estate market at an interest equivalent running yield of ~17%. Having had a bearish position in commercial real estate credit for most of the year we now think opportunities are beginning to emerge on the long side. The constant negative sentiment on commercial real estate, particularly office, has caused a wash out in securities prices across a wide range of credits even though the balance sheet structures, and asset quality vary widely. In addition, we purchased a 1<sup>st</sup> lien secured bond from a performing credit that yields 15%. This was done via the primary market, a first for the Fund.

#### Risk Management Overlay

- We have maintained our short position in USD investment grade credit spreads because of an expected busy month of primary issuance that could see credit spreads widen from April levels.
- We did not roll our bearish HYG option structure on expiry but instead replaced it with a short position in HYG. HYG is trading at ~50 bps premium to NAV.

We are currently focused on scaling two attractive event-driven trades and harvesting a handful of what we think are profitable existing event-driven trades scheduled to roll-off in the next 3 months.



Letter II – March 2023

The NewGen Credit Strategies Fund, a corporate credit-focused liquid alternative strategy, finished the quarterending March 31<sup>st</sup> with a Class C NAV of \$10.79 compared to \$10.56 at the end of prior month and the inception NAV of \$10.00. Our Net Exposure at month-end was 67.5% and Gross Exposure was 87.4%

# Core Corporate Carry (47% of NAV, 21 positions)

Our *Core Corporate Carry* sub-strategy positioning remains unchanged from the prior month. We are tilted towards B+ rated senior secured and unsecured paper from US mid-market publicly traded companies. We continue to prefer this part of the credit universe as we think the flight to quality ("BB") has investors trading off *lower* credit risk for *higher* interest rate risk. Contrarily, we are shunning the lower end of the high yield market ("CCC") which while much less correlated to interest rates is very exposed to default risk. We are aligning the portfolio to have a reasonable balance between *interest rate risk* and *credit risk* until we have a clearer picture of where we are in the rate/credit cycle. We favour simple businesses that are FCF positive with no near-term debt maturities. A quick summary of our Core Corporate carry portfolio:

Price	Yield	Credit Spread	Duration	US/Canadian
90.3	8.09%	434 bps	3.75 years	49.9%/50.1%

Positive Performance	Performance Detractors	
Canadian Bank AT1 securities	Titan International	
Arko Corporation	Bluelinx	
Cars.com	Floating Rate Preferreds	

All our positions except for one bond were purchased on the secondary market and many of the positions we own are "well seasoned" meaning they have been outstanding for a reasonable period. We have been adding to existing positions when Credit ETFs are selling for liquidity.

## **Banking Crisis and Canadian Bank AT1s**

The Fund entered the recent Banking Crisis with ~20% cash, no leverage, de minimis exposure to Banks and *zero* positions (long or short) in very volatile "risk-free" governments bonds. When the Banking Crisis started to unfold mid-month, we dropped what we were working on to focus on the headline grabbing Bank AT1 market. We first sold the very small exposure we had in CAD AT1 securities and rotated into a large weighting in two USD Canadian Bank AT1 from TD and BNS that we view as being the cheapest two bonds out of the dozens of AT1 securities issued by Canadian Banks. We actively traded our AT1 positions throughout the month and as a result the largest contributor to Fund's Core Corporate Carry sub-strategy was our position in TD's 8.125% 82 USD AT1 security.

	BNS 8.625% USD	BNS 7.023% CAD	TD 8.125% USD	TD 7.283% CAD
Price (March 16 <sup>th</sup> )	100.625	99.23	99.5	101.14
Yield-to-Next Call (2027)	8.55%	7.11%	8.34%	6.98%
Spread-to-Next Call (2027)	487 bps	423 bps	466 bps	392 bps
Yield-to-Maturity	8.22%	7.30%	7.93%	7.10%
Spread-to-Maturity	453 bps	405 bps	430 bps	405 bps

<sup>&</sup>lt;sup>1</sup>As a reminder, the Fund does not sell short government bonds on a levered basis to buy bonds issued by Banks.

## Event-Driven (~20%, 12 positions)

Our Event-Driven sleeve continues to be the largest driver of returns for the Fund year-to-date. We closed three positions during the month:

- Long IAA 5.50% 2027 bonds against a short position in new issue Ritchie Brothers unsecured bonds. The takeover of IAA by RBA closed successfully, and our bonds bought at ~98.25 were redeemed at 102.75 and we covered the RBA short before settlement.
- Long Intercontinental Exchange ICE 3.65% 2025 with Special Mandatory Redemption. Exited the position after ICE agreed to continue to fight the FTC to close the merger with Black Knight. Our thesis was that the deal was going to break, and we would receive 101 on our bonds.
- Long First Quantum Unsecured Bonds. Company had a positive resolution with the Panama Government around the economic terms and conditions associated with its flagship Cobre Panama Mine and we exited the position bought during the early stages of the dispute.

# **Liquidity Provision (~30%)**

The Fund had 30% of its NAV in cash and cash equivalents at month-end but this number can fluctuate throughout the month based on our active trading.

# Special Situations/Stressed Credit (~2%, 2 positions)

Our positioning remaining unchanged as we wait patiently for companies with stressed balance sheets that need capital to come to the primary market. We are currently working on a credit file where we think we can deploy some of the Fund's capital into a senior secured performing credit at a 15% yield. The bogey for us to deploy the Fund's capital into more stressed or special situation credits remains very high.

# Risk Management Overlay

- We entered the month with a short position in a Commercial Real Estate security as a general risk hedge because of our general worries about the CRE market. However, we ended up monetizing the hedge as the price of the security deteriorated rapidly as the banking Crisis unfolded.
- We initiated a macro short position in US investment grade cash credit spreads during the beginning of the Banking Crisis that helped protect the Fund against a market decline.
- Our bearish option structure on Blackrock's HYG ETF remains intact.

The opportunity set in credit is robust and we hope the ongoing volatility associated with the Banking Sector continues as it opens up more active trading opportunities and gives us a chance to add to our core positions at lower prices.



**Letter I – Feb 2023** 

Today marks the second month for the <u>NewGen Credit Strategies Fund</u>, a credit-focused liquid alternatives strategy launched on January 1<sup>st</sup>. The current Net Asset Value ("NAV") for the Class C units is \$10.5463 versus our Inception NAV of \$10.00.

A quick summary of the portfolio:

## **Core Corporate Carry (~49% of NAV)**

Our *Core Corporate Carry* sub-strategy is now yielding 7.9%, has a credit spread of 369 bps and a duration of 3.7 years across 22 positions. The portfolio is tilted towards B+ rated senior secured paper from US mid-market publicly traded companies. Examples below:

- 1. Dave & Busters
- 2. Bluelinx
- 3. Winnebago Industries
- 4. Titan International
- 5. Vector Group
- 6. Cars.com

We also have a modest allocation to floating rate preferred shares as well as investment grade junior capital securities from Canadian Banks.

## Event-Driven (~27%)

Our *Event-Driven* sleeve has been the largest driver of returns for the Fund year-to-date. One example is a short position in a Closed End Credit Fund that is trading above NAV. While a small focus of the overall portfolio, we see some opportunities in Closed End Credit Funds that primarily hold corporate credit assets trading at material discounts or premiums to their NAV. Another contributor was our trade in the bonds of Resolute Forest Products. We purchased the bonds in January at 99-99.25, clipped some coupon and sold them between 102-102.40 following the announcement that the Company was going to call the bonds as we expected. We anticipate that many of our Event-Driven trades will roll off between 30 and 180 days with several positions tied to situations where a Company or successor entity is required to retire their bonds prior to maturity at a pre-determined price on a defined timeline. We will then look to reload on what we anticipate will be a busy year for corporate events.

## <u>Liquidity Provision (~17%)</u>

We are maintaining plenty of liquidity in the Fund at present for two reasons;

1. Ample cash and cash equivalents allow us quickly to fund *Event-Driven* trades that typically occur at random on a daily basis (i.e. an announced merger or asset sale). Often for *Event-Driven* 

- trades, we need to react within 30 minutes of a press release and having liquidity to build a position without selling something else quickly is important and we don't anticipate using leverage in the Fund.
- 2. We are being paid reasonably well at present to hold near cash securities relative to longer duration credit assets. Our *Liquidity Provision* portfolio currently yields close to 5% and is composed of cash sitting at our Prime Brokerage account, High Interest Saving Account ETFs and near-term fixed rate corporate bonds.

## Special Situations/Stressed Credit (~4%)

We only have ~4% of the portfolio in *Special Situations/Stressed Credit*. We don't anticipate allocating materially more capital to this sub-strategy at present because we anticipate further credit stress on lower rated credit moving forward. Outside of one isolated position, we hold no debt in private companies, no LBO debt and no CCC high yield paper. Despite seemingly attractive yields on 'CCC' paper, we think there is more pain ahead as lower rated companies struggle to cover their interest payments especially ones with a large component of floating rate debt in their debt structure.

# **Risk Management Overlay**

We were active in trading listed options tied to liquid credit indices such as the Blackrock's HYG high yield ETF. We have on a bearish options structure that helped cushion some of the market risk for the month of February from our *Core Corporate Carry* portfolio. We took the opportunity to roll forward our option structure an additional month at almost no cost during the largest negative down day in credit so far this year.

# <u>Summary</u>

We are excited about the first few months of the Fund and the opportunity set ahead. The Fund is fully operational with a fully ramped up portfolio ready to be scaled. While we are cautious on the current corporate credit valuations, we continue to find opportunities daily to generate reasonable returns either through corporate events or mispriced bonds under-appreciated by larger credit managers or index funds. The high yield market in North America has +\$1.4 trillion of bonds outstanding across

+2,500 issuers and there are tens if not hundreds of press releases and earnings reports on a daily basis to sift through. The Fund is small and nimble enough to deploy capital and take advantage of mispriced corporate credit securities.